

NEC Financial Services, Inc. provides the flexibility and low monthly lease payments customers need to reconfigure their telecommunication needs today!

NEC offers Lease structures that minimize the Lessees financial risk of obsolescence.

We strive for long term business relationships with you and our end users based on our commitment to their need for flexibility and our personal service to you.



Offering financing with the personal touch and the commitment to customer satisfaction.

NEC FINANCIAL SERVICES, INC.

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NEC

FINANCIAL SERVICES, INC.

Providing our Customers
A simple upgrade path
To
New NEC Technology



TECH REFRESH

The initial sale is only the beginning of the support provided by NEC Financial Services, Inc. As our customer's needs change, whether that be for additional phones or a larger system, NEC Financial Services, Inc. provides the flexibility to meet their needs.

THE NEC TECH REFRESH PROCESS IS EASY!

No Credit Application Required

- ? Simply fax your NEC Service Rep. an equipment list and cost with the customer's name and account number.
- ? Based on a good pay history & credit, an add – on schedule will be processed within 3 hours.

NEC reserves the right to request additional credit information including updated financial statements if necessary.

ADD-ONS & UPGRADES



Help your customer keep pace with rapid changes in technology

These schedules are quickly and easily completed in increments as low as \$1000.

We will generate additional schedule (s) to the initial lease agreement on a continuous basis.

Subsequent schedules will be processed to allow the customer to receive one bill for all their NEC leases.

It is particularly advantageous for our mutual customer to use the NEC TECH REFRESH PROGRAM, when the cost of an upgrade is less than the ever-increasing costs of maintaining older technology.

The Tech Refresh Program keeps the customer loyal with NEC products, thus generating more equipment sales for you.



ROLLOVERS

If the customer is replacing the original telephone system with a new NEC Switch, we will incorporate the balance due on the current lease schedule (known as a "Rollover") and write a new lease.

The new lease will cover the cost of the new NEC System plus the balance on the lease for the original phone equipment.

If the original NEC Switch was financed through another Lessor, we will pay off that lease and finance its balance plus the cost of the new NEC Equipment.

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